

# Stefano Salomoni

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## PERSONAL INFORMATION

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## WORK EXPERIENCE

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April 2022 – ongoing

### Energy expert on secondment from Enel

**Italian Ministry of Foreign Affairs and International Cooperation**, Piazzale della Farnesina 00135, Rome (Italy)

November 2017 – April 2022

### CEO Office – International Institutional Affairs official

**Enel SpA**, V.Le Regina Margherita 137, 00198, Rome (Italy)

Main duties include:

- Coordination of the Enel offices located abroad concerning institutional issues;
- Dealing with international stakeholders located in Rome (e.g. embassies, international think tanks) or international organization/forums where Enel is member (e.g. CEM);
- Organisation and management of CEO's meetings with international stakeholders.

May 2016 – October 2017

### Assistant to the Head of Territorial Affairs

**Enel Italia**, V.Le Regina Margherita 125, 00198, Rome (Italy)

Assisted the head of Territorial Affairs in the Unit of Italian Institutional Affairs in dealing with:

- the representation of the company interests and promotion of its position in local institutions and stakeholders;
- the monitoring of local legislative activities related to the company business and of sources of funding;

September 2013 – April 2016

### Pricing Analyst for the Mass Market Gas and Power

**Enel Energia**, Via Nizza 142, 00198, Rome (Italy)

Power and gas pricing analyst for the mass market in the Pricing&Supply Unit:

- creation and revision of mathematical pricing models;
- study of consumer habits to determine how much people are willing to pay for various products and to look for patterns in customer spending.

February 2011 – August 2013

### Energy Consultant

**Enel Energia**, Via Broletto 44, 24121, Milan (Italy)

Consultant in the Company Flagship Store:

- front office relations with retail customers;
- organisation and management of marketing local events both in and out of the store.

October 2010 – January 2011

### Assistant to the General Secretary

**European Consortium of Anchors Producers**, Via Legionari in Polonia 29, 24123, Bergamo (Italy)

Assisting the General Secretary in representing the Consortium in EOTA (European Organization for Technical Assessment) and CEN (European Committee for Standardization) by drafting position papers related to Consortium members' main issues.

September 2009 – December 2009

### Internship

**European Economic and Social Committee**, Rue Belliard 99, B-1000, Bruxelles (Belgium)

- Administrative assistance to the Head of Cabinet by managing his agenda, his travel arrangements and by providing the necessary technical support and materials for

- appointments and meetings;
- Monitoring, analysis and reporting of EU issues in the energy and environment field;

## EDUCATION

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July 2021 – December 2021	<b>Business Fundamentals Program (CORE)</b> <b>Harvard Business School</b>
September 2020 – March 2021	<b>Strategic Affairs Program</b> <b>LUISS in collaboration with the Italian Department for information and Security (DIS)</b>
February 2017 – June 2017	<b>Energy Law Postgraduate Program</b> <b>LUISS, School of Law</b>
February 2013 – December 2013	<b>Executive Course in Energy and Finance</b> <b>MIP Graduate School of Business, Politecnico of Milan</b>
December 2008 – October 2010	<b>Master of Arts in European Studies</b> <b>University of Florence, 110/110 cum laude</b>
October 2005 – December 2008	<b>Bachelor in International Studies</b> <b>University of Milan, 110/110 cum laude</b>
July 2006 – July 2007	<b>Erasmus Programme</b> <b>University College London, Bachelor in European Studies</b>

## LANGUAGE SKILLS

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Mother Tongue	Italian
Other Languages	English, fluent (C2, level according to CEFR) French, upper intermediate (B2, level according to CEFR) Spanish, beginner (A2, level according to CEFR)

## IT SKILLS

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MS Office	Business knowledge of Excel, Word, Power Point, Access, Outlook.
Other	Think-Cell: business knowledge SAP: basic knowledge C++ language: basic knowledge Python: basic knowledge

## OTHER

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Other experiences	Internship during high school at the local newspaper (Giornale di Bergamo); Co-founder of "Meridiani" (online blog on international issues) established during the 2-year MA in Florence.
Interests and hobbies	Keen on all outdoor sports (from sailing to climbing) and technology in general. Avid reader.